

Asia Pacific Superyachts

Asia's #1 Superyacht Agency
Regional Coverage. Local Knowledge.

JULY 2014

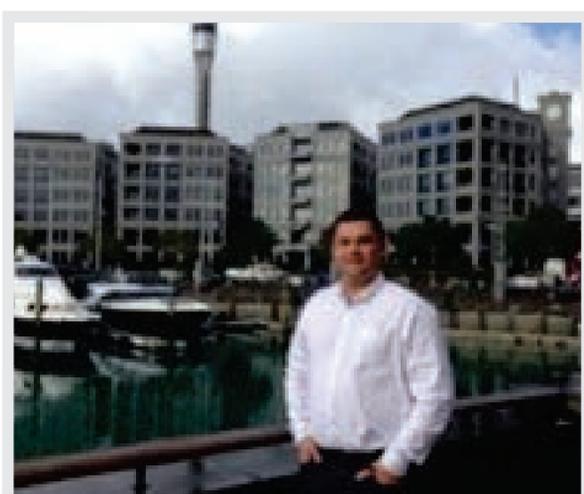
APS NEWSLETTER

Quote of the Month....

"We of the sea come to know each other quickly; our loves, like our hates, are born of sudden dangers."
— Lew Wallace, Ben-Hur

APS New Zealand Expanding with New Managing Director

Auckland's globally-recognised superyacht agent, Asia Pacific Superyachts New Zealand, is expanding. With demand for services increasing, the time is right for the company to take on more manpower. That manpower comes in the form of Duthie Lidgard; an experienced industry professional who's made a career out of providing superyachts with the highest possible service.



APS NZ new managing director Douthie Lidgard

"With the growth of the business and the market in New Zealand, and to enable us to give the service that we want to continue to give, our new team member needs the ability to deliver seamless support to crew to provide the best possible owner trips. It's what Janice and I have worked so hard to provide, and it's been key to building the business," says Jeanette Tobin, Asia Pacific Superyachts New Zealand owner. "Duthie does this and brings a different dimension into the business with his experience as a captain as well as an owner representative. Those roles give him an in-depth understanding of the technical side of superyacht operations and we're very excited to have him join our team."

Asia Pacific Superyachts New Zealand has established a solid reputation for providing a high level of service, helping crew deliver an exceptional owner experience.

Jeanette Tobin and Janice Lynch have been at the forefront of helping New Zealand grow its reputation as a destination for both cruising and refit. "Tobin's in-depth knowledge of regional cruising and Lidgard's understanding of the operational requirements of superyachts, this new partnership will see Asia Pacific Superyachts New Zealand continue to set the standard for local agents.

'AYSS PacificNet' Tahiti a Success!

The first AYSS PacificNet - Tahiti held 26th June 2014 in Papeete, was a welcome success reports Etienne Boutin of Asia Pacific Superyachts Tahiti, destination host for the new event. The festive and insightful event, also benefiting the Red Cross, drew AYSS agents; some sail & motor superyacht crews; and Australian, New Zealand, Tahiti, Vanuatu and Fiji yachting industry representatives along with Papeete Port Authority and Tahiti Tourism.



There was a fair amount of crew joining from sailing superyachts including Erica XII, Mondango 3, Douce France, Nephelie, Silvertip, Bliss, and Salperton. Joining the sailing superyachts were motor yachts Ultimate Lady and Jambo, both based for charter in Tahiti.

Reporting on others joining the event, Etienne said, "We were also blessed with visitors from the Australian industry such as Maryanne Edwards from Superyacht Australia, Steve Fisher from Brisbane Rivergate Marina, Steven Mitchell from Sydney City Marina, David Good from Ports North, Peter Luke from Superyacht Solutions and more." Also received at the event Etienne noted, was Christiane Chaine, commercial manager of Papeete Port Authority, joining the event to present the new marina under construction in downtown Papeete. "As well, joining us was Vaihere Lissant, marketing manager at Tahiti Tourism", said Etienne, who met with Maryanne Edwards to discuss possibilities for joint promotion actions between Australia, New Zealand and south pacific islands such as Tahiti". The event was very well received by those attending.

- Andaman Islands
- Malaysia
- Maldives
- Myanmar
- Borneo
- Phuket, Thailand
- Hong Kong
- Seychelles
- Indonesia
- Singapore
- Koh Samui, Thailand
- Sri Lanka

Amazing Asia & Pacific Marinas... FRENCH POLYNESIA

"The main hub for yachts in French Polynesia is Tahiti Island with Marina Taina the main destination and Papeete Port a second choice", reports Etienne Boutin of Asia Pacific Superyachts Tahiti.

Located five miles West of Papeete harbour, **Marina Taina** was the first Superyacht facility constructed, built in 1994 and was expanded in 2004. Marina Taina offers a safe, quiet and pollution-free environment in a beautiful lagoon.



Marina Taina in Papeete, Tahiti

The Marina is close to Faa'a International Airport, Papeete city amenities and is within walking distance from Carrefour shopping mall, with the largest supermarket in Tahiti.



Two cement docks are reserved for luxury yachts and the marina can handle up to 27 units at the same time (stern-to-mooring with anchor and lines on bottom moorings - depth 3 to 15m). Services include electricity 220 V/ 380 V - Three phases - 60 Hz. - 60 to 250 Amps), fresh water, marine gas station (fuel delivery on board by pipe), three restaurants, two dive clubs and various repair shops. **Asia Pacific Superyachts Tahiti** offices are located right at Marina Taina.

Papeete Port is the second choice for most yachts and the only suitable dock in Tahiti for yachts over 65 meters. It is a convenient stop for shopping and repairing as well as enjoying Papeete activities after long sea passages. Fuel and water are available from pipes.



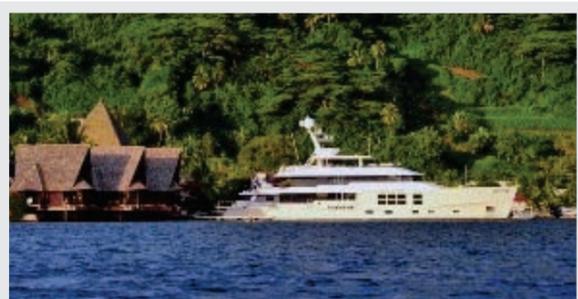
Papeete Port receiving some large visitors

Papeete downtown will very soon have a new marina currently under construction and due to be delivered end 2014. It will mostly cater for yachts in range 30' to 75' with 3 berths for 35m yachts. Plans and details are to be released soon.



Papeete Port receiving some large visitors

Bora Bora now has a nice marina called **MaiKai** with a great restaurant and a very friendly service. However most yachts visiting our islands still prefer to drop anchor in the stunning anchorages and protected anchorages of our 130 islands.



MaiKai Marina in Bora Bora



APS team leaders of agent network in Asia

Have News?

Shared comments of sea journeys, destinations and news from Owners & Captains & Crew are welcomed!

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