

Asia Pacific Superyachts

Asia's #1 Superyacht Agency
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SEPTEMBER 2014

APS NEWSLETTER

Quote of the Month....

"Twenty years from now you will be more disappointed by the things that you didn't do than by the ones you did do, so throw off the bowlines, sail away from safe harbor, catch the trade winds in your sails. Explore, Dream, Discover." Mark Twain

Bali at Superyacht Capacity

"Due to the amount of boats this season, APS Indonesia has had to have a stern platform installed at the South dock of Benoa Harbour which allows us to have 3 yachts Mediterranean tied in this area. The boats are serviced with fuel and water on demand and we hope to be able to supply shore power at some point in the near future", reports Richard Lofthouse of Asia Pacific Superyachts Indonesia.'



Visiting Superyachts fill Benoa Harbour's South dock in Bali

Richard further reports, "It has been a busy season with many boats visiting Bali and Komodo and many reporting having had some of their best ever trips. As the season changes, the Raja Ampat area in the North becomes hot and we anticipate another busy season up there from November to March"

Tahiti Charter Tax Drop



M/y Askari cruising in Tahiti

Etienne Boutin of APS Tahiti shares the following tax changes: "I would like to report that Tahiti charter tax has just dropped to 5% of gross revenues (previous rate was 12%). We hope this change will help more guests decide on our islands as their next charter destination and enjoy the French Polynesia preserved marine environment and fun land based activities

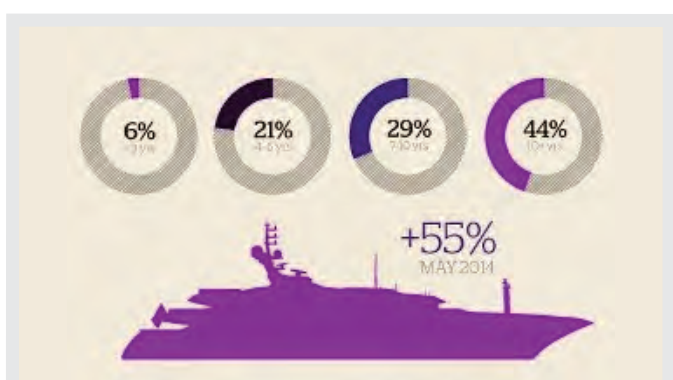
APS NZ Signs on with Coast NZ



Asia Pacific Superyachts NZ have signed on as Agents for COAST NZ, reports Duthie Lidgard, managing director of APS NZ. "Coast NZ will be one of our core luxury products we will offer and promote to our Charter Guests and Clients within NZ and to the new builds in Europe", announced Lidgard and Jeanette Tobin, founder of APS New Zealand.

Coast New Zealand designs a range of luxury luggage, indoor and outdoor bean bags, pillows & homeware accessories. The company owner, Nicola Webster, states, "From the outset we have drawn inspiration from the rewards and challenges of life by the sea: simple, relaxing and beautiful, but rugged and unforgiving.

Superyacht Market Intelligency Shared by Camper & Nicholsons



Posted: 19 Jul 2014 -- "In May of this year twice as many superyacht sales were achieved during the same period as last year. With prices remaining competitive, it is little wonder buyers are cashing in on these increasingly alluring deals", says Michael Payne CEO of Camper & Nicholsons. "During the month of May a reported 55 yachts were sold; this represents a 53% increase on last May's figures, when only 29 yachts were sold. Of the 55 yachts sold during May 2014, 52 were motor yachts, and 3 were sailing yachts."

'Jewel of Siam' Discovered

Those interested in cruising the clear waters of the Andaman Seas will find enchanting islands with miles of seclusion offering drift diving over coral gardens, good sailing winds and pure blue waters with a temperature of 28°. Skippers can fly or sail down from either Phuket, cruising the 400 NM to Port Blair in the Bay of Bengal; or from Langkawi, Malaysia to the entry port at 11°40.3'North x 92°44.2' East.



Superyacht M/Y Double Haven - www.superyachttimes.com

Superyachts have found a new home! Koh Samui and the Gulf of Thailand has been host to more Superyachts this season than ever before. Off the radar for many years, captains are now dropping anchor in Koh Samui and discovering the natural wonders and beauty of the Gulf of Siam.

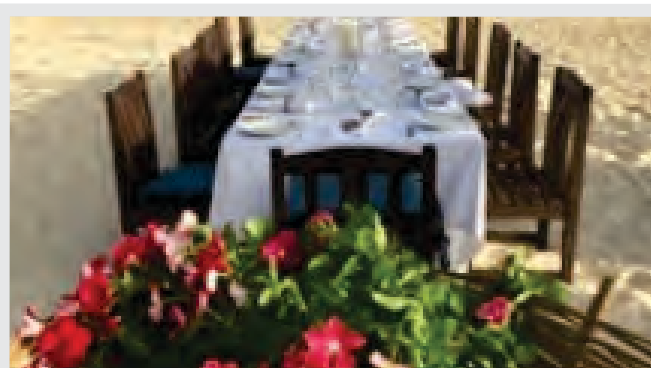
Among Superyachts visiting Koh Samui and the Gulf this season have been: 55m M/Y Keri Lee III; 51m M/Y Double Haven); 50m M/Y Sapphire; 40m M/Y Amoha; and 40m M/Y Rasa, to name a few.

When weather conditions are not so favorable for vessels in other parts of Thailand; from February to September the cruising season in the Gulf of Siam is actually very good. One of the visiting yachts arriving in May cruised the Gulf until end of August, continuing on to Vietnam and Cambodia. The same yacht plans to visit Singapore before continuing their journey on to Phuket in November 2014.

Though Koh Samui does not have an established Superyacht marina at this time, visiting captains found that not only were there many safe anchorages, they were easy to find by simply asking Charlie Dwyer and his team at Asia Pacific Superyachts to propose an itinerary. The agent not only directs vessels to some great anchorages, a private plane was organized for one vessel and all the logistics are handled for all vessels - such as ground handling, customs and all formalities.

Visiting vessel engineers and crews were amazed to find spare parts and logistics so readily available from the agent and all needs of visiting superyachts met, such as more than 100 tons of fuel delivered alongside.

The important area of provisioning is well taken care says a chef aboard one of the yachts, commenting the fresh fruits, vegetables and imported meats were among the best quality he had seen in years. Exotic provisions such as oysters from France, scallops from Japan, prime meat from Australia and lobsters from America are all provided as well as many special requests including a private island gourmet beach BBQ.



Superyachts can enjoy a private island gourmet beach BBQ

Commenting on their memorable cruise, Captain Derek of M/Y Amoha reported: "The wealth of local knowledge and experience from the APS Samui team has made our visit to Koh Samui and the Gulf of Thailand a memorable, hassle-free and enjoyable experience. You and your staff were courteous, knowledgeable and a real pleasure to work with. The whole experience from check-in to departure has been exemplary. Koh Samui and its surrounding islands are a great place for superyachts to visit and with your expertise it was an absolute pleasure."

- Andaman Islands
- Malaysia
- Maldives
- Myanmar
- Borneo
- Phuket, Thailand
- Hong Kong
- Seychelles
- Indonesia
- Singapore
- Koh Samui, Thailand
- Sri Lanka



APS team leaders of agent network in Asia

Have News?

Shared comments of sea journeys, destinations and news from Owners & Captains & Crew are welcomed!

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